

Making Connections in Kapolei

> Todd Bedford

THAT'S HOW Todd Bedford describes his role as the Kapolei Chamber of Commerce's president. "To be able to serve the Kapolei Chamber of Commerce is a real blessing," he said. "I am able to connect with other businesses and business owners, and at the same time help them to connect with one another, which helps to build the momentum in Kapolei's thriving business community. We are creating jobs and opportunities in our own backyard every day."

The Kapolei Chamber of Commerce serves as an advocate for business, with the mission of working "to improve the regional and State economic climate and help Kapolei businesses thrive."

Bedford is the owner of Lifeline Fire & Security, an independent security integrator specializing in security, President, Lifeline Fire & Security and President, Kapolei Chamber of Commerice

access control and video surveillance (CCTV) systems, serving both residential and commercial security markets on all islands. Lifeline is the sole authorized Honeywell security dealer

Bedford acquired the small threeyear-old company in 2006, and started with a staff of three - himself, a technician and an administrator. Then in 2007, he relocated to Kapolei Business

"The business was originally located on Nimitz Highway, but the prospect of growth and the opportunity to be closer to our customers on the fastgrowing Leeward Coast brought us to Kapolei, and it has been the best move ever!" he said. "We have a staff of 13 of the hardest working, fun and dedicated

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people, and almost our entire team including my wife and I – all live, work and play on this side. And we're here to

Lucky for Kapolei, as Bedford brings an impressive resume to both his business and to the Kapolei Chamber of Commerce.

Born and raised in Windsor, Ontario, Canada, Bedford has studied mathematics and has a degree in psychology. He started his career in sales, moving up the ranks of national companies like Ricoh, ADT and Royal Bank. Over the next 15 years, he gained experience in different business models in various industries, including consulting agreements that took him all over Canada, parts of the U.S. and Australia.

"It was exhausting, and I didn't enjoy the time away from my wife," he said. "After hectic careers managing national organizations in Canada, my wife and I moved to Hawaii on an investors visa in 2005 to settle down and have some kids."

Less than 18 months later, the Bedfords had twins - son Tristan, and daughter Caitlyn.

"Kapolei is a very exciting place to be, and the future just keeps getting better," he said. "We want to be a part of that future." ■



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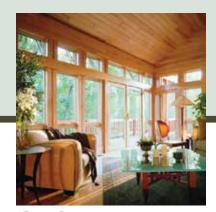




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